

## RECOMMENDATION LETTER

We, Airwell France SAS, confirm that the company **HVAC REFerent**, Saint Petersburg, is one our supplier for the realisation of our technical documentation in Russian language and certificates achievement.

The collaboration with HVAC REFerent permits to our company to develop its distribution network in Russia and CIS countries.

Faithfully yours.

Laurent Rullier

Area sales manager  
Pons, October 5<sup>th</sup> 2012

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